



Job Title:	Product Manager
Department:	Strategic Development
Location:	Daresbury/Hybrid
Management responsibility	No reports

About ITS

We exist to ensure the UK has the best full fibre networks, to provide the best gigabit capable connectivity and broadband to UK businesses through our growing partner community. This enables opportunity, progress, exploration, creativity, innovation, and commerce. Rapidly advancing technology means there's never been a more exciting time; for you, for business, and for the future.

Role Headlines

You are an energetic product manager looking to become a leader in a fast paced, friendly, high growth team managing products through the whole product lifecycle as well as lead on strategic new product, feature and service enhancements. You will have responsibility for a product set and be given autonomy to manage the product to meet customer, market and business requirements.

The role is key to the strategic growth of ITS through maximising its revenue and profitable growth potential through leading product management of an existing growing connectivity product. Interfacing across the operational, sales and development functions to

The role will suit someone who has experience of product management in a communications or related technology business.

Key Responsibilities

- Excel in clear communication to internal and external audiences on the product and its roadmap
- Be insight led with a natural curiosity for the 'what' and 'why'
- Be adept at simplifying the complex and enabling informed decisions through clear proposals
- Identify and drive opportunities for positive change on the product including service improvement, market differentiation, feature enhancements, cost reduction or withdrawals
- Lead on developing business cases with collaboration across the ITS business to ensure stakeholder engagement
- Bring strong process driven methodology, organisation and project delivery expertise to the activity to be able to affect positive change.
- Own parts of the Product Roadmap and ensure milestones and targets are achieved.
- Maintain and develop product related documentation for the business and for the market.

- Develop close relationships with the market through Sales, Marketing, Partner and Customer interactions and seek 'voice of the customer' input to support requirements capture and prioritisation setting.
- The role holder will be capable of innovating around issues to find solutions and always look to find competitive differentiation.
- Being a known product expert and representing the product to the external market and sales/operational teams including delivering training when required.
- Be a trusted voice through seeking impacts of change, knowing the detail, bringing context and leading through example.

About You

- Proven Product Management experience in the communications, connectivity, IT or related sector
- Knowledge of new fibre network technologies and deployments desirable
- Bring a strong service and customer focus including experience in User Experience and Customer Journey mapping
- Good time management skills
- Capable of great presentations, confident when networking, a leader
- Dynamic and ambitious in line with ITS own culture and DNA
- Can innovate and think out of the box
- Problem solver
- Collaborator and communicator
- Capable of leading teams, both direct and virtual
- Motivated to make positive change with a continuous improvement mentality

A passion to be a leader in a high growth, fast paced business